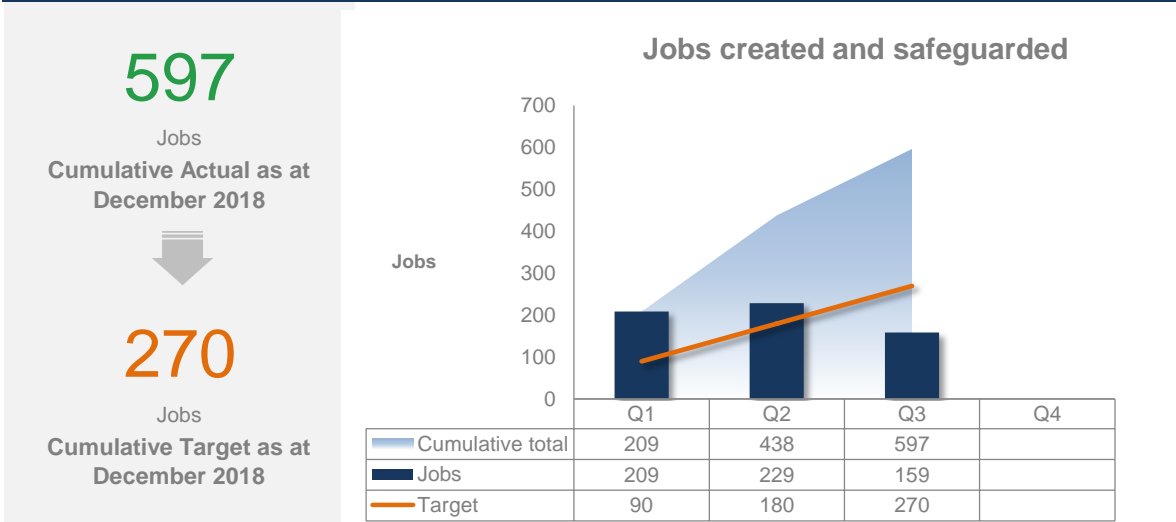
 Businesses are supported to grow

Jobs created as a result of the Council's support

Jobs created and safeguarded

Number of jobs created and safeguarded as a result of the Council's support.
A higher number of jobs created and safeguarded indicates a better performance.

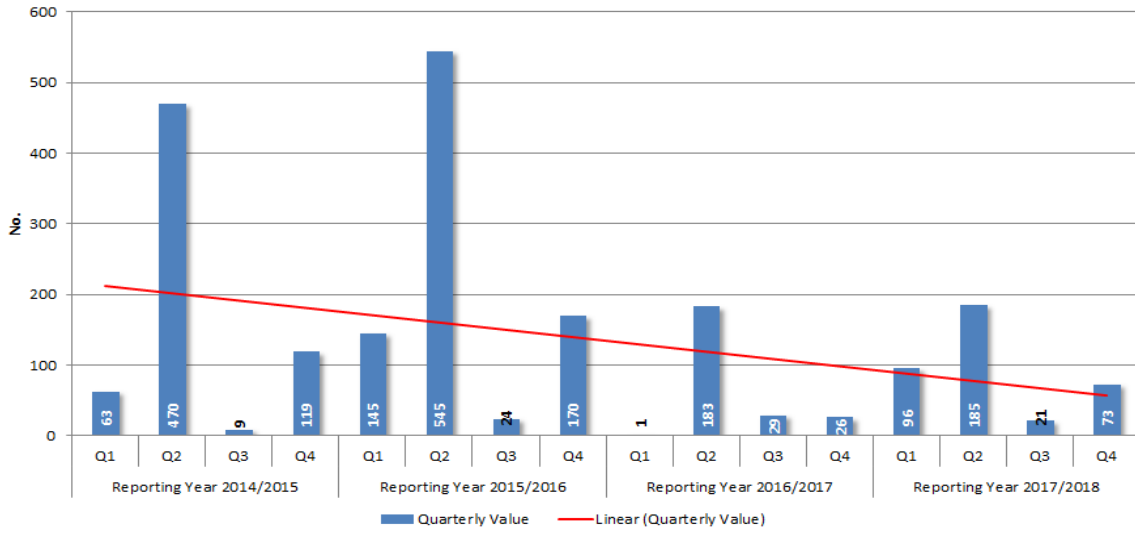
 **Achieved**



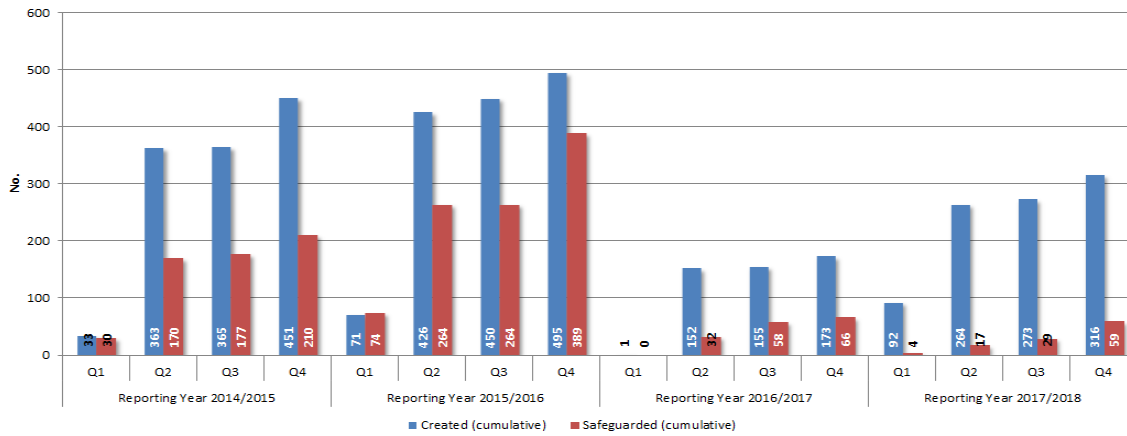
About the latest performance

Our teams work together to provide a seamless business growth service. This quarter 159 new jobs have been created. This is as a result of support to 4 Foreign Direct Investment (FDI) businesses who have expanded their operations; a total of 75 jobs have been created in relation to FDI businesses, including a bike clothing company expansion creating 30 FTE. Additionally 67 are from businesses who have received support through our Business Centres or Growth Hub and have secured new contracts or acquired new equipment or upgrade IT systems which has led them to expand. Finally, the LEADER programme application window has now closed but the LEADER projects approved during 2018/9 are starting to create jobs, 17 new jobs were created during this period.

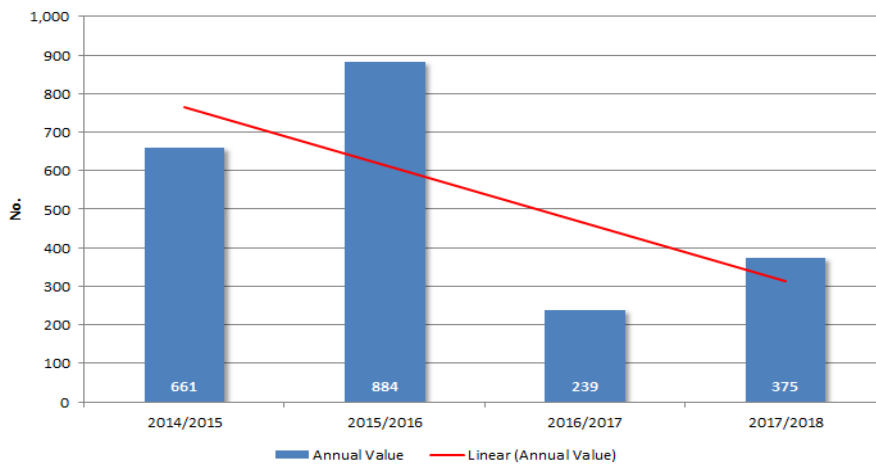
**Jobs Created and Safeguarded
Quarterly Value**



**Jobs Created and Jobs Safeguarded
Cumulative Comparison**



**Jobs Created and Safeguarded
Annual Value**



About the target

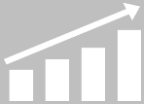
The council commissions a series of programmes which help business leaders to grow their business. This includes the building of business sites and premises for selling or renting to businesses which are growing. We do this in order to create jobs in the county, and the jobs are counted in this target.

About the target range

No target range has been set for this measure.

About benchmarking

This measure is local to Lincolnshire and therefore is not benchmarked against any other area.

 **Businesses are supported to grow**


Jobs created as a result of the Council's support

Businesses supported by the Council

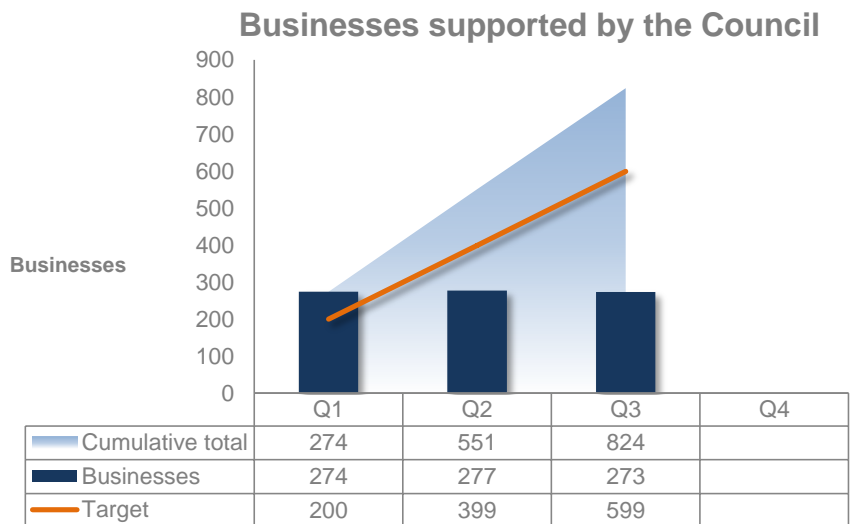
Number of businesses who receive direct support and advice from services the Council commission. A higher number of businesses supported by the Council indicates a better performance.

 **Achieved**

824
Businesses
Cumulative Actual as at December 2018



599
Businesses
Cumulative Target as at December 2018



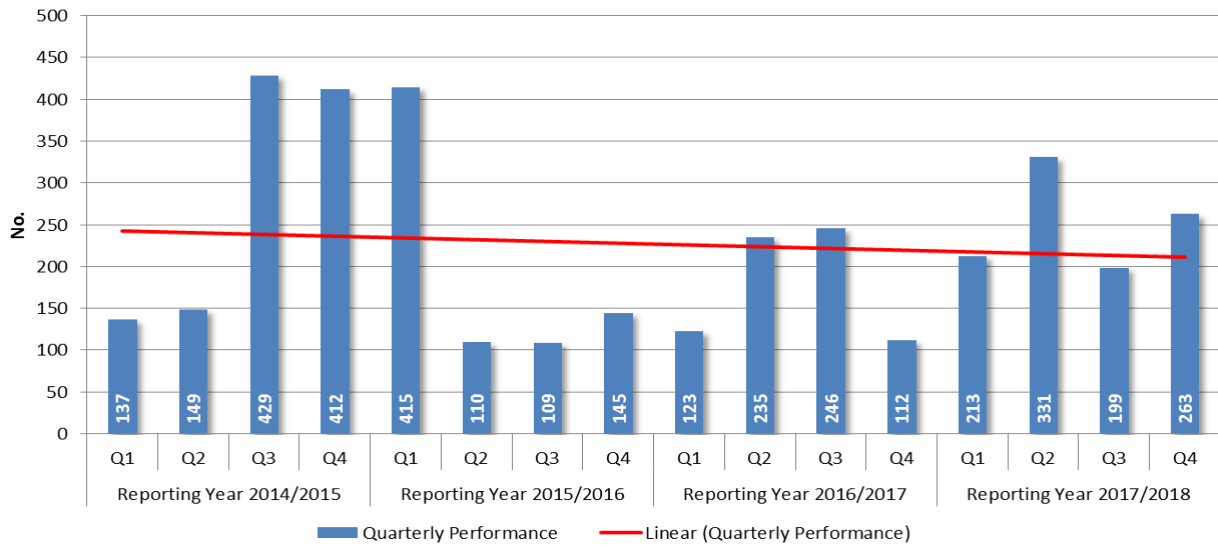
About the latest performance

273 Businesses have been directly supported during Q3. This consists of 236 businesses accessing the Growth Hub and receiving advisory support, enabling grants, attending workshops, funding fairs and accessing the new Scale Up Rapid Growth Programme. There were also 37 businesses that either rented space with our Managed Business Centres or were New foreign owned businesses relocating and expanding within Lincolnshire.

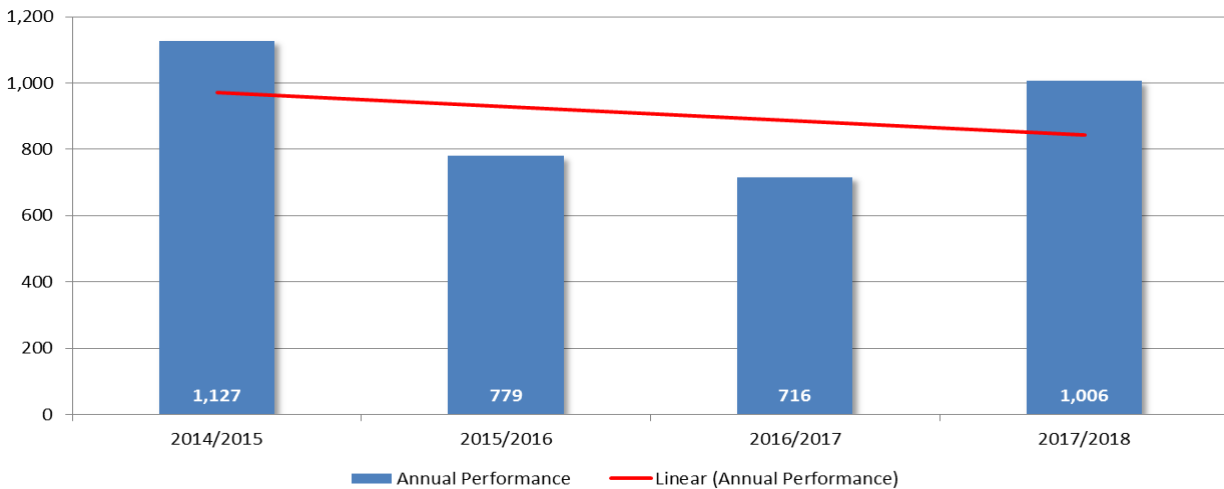
We have exceeded our quarterly targets because the Growth Hub has developed and delivered several new business support programmes including the new support for Scale-up businesses, it is expected that output results will be similar next quarter.

Further details

Businesses Supported by the Council



**Businesses Supported by the Council
Annual Performance**



About the target


The council commissions a series of programmes which help business leaders to grow their business. The businesses who receive support will grow, creating jobs and other opportunities (e.g. supply chain) and the number of businesses counted in this target.

About the target range

No target range has been set for this measure.

About benchmarking

This measure is local to Lincolnshire and therefore is not benchmarked against any other area.

 Businesses are supported to grow

Jobs created as a result of the Council's support

Qualifications achieved by adults

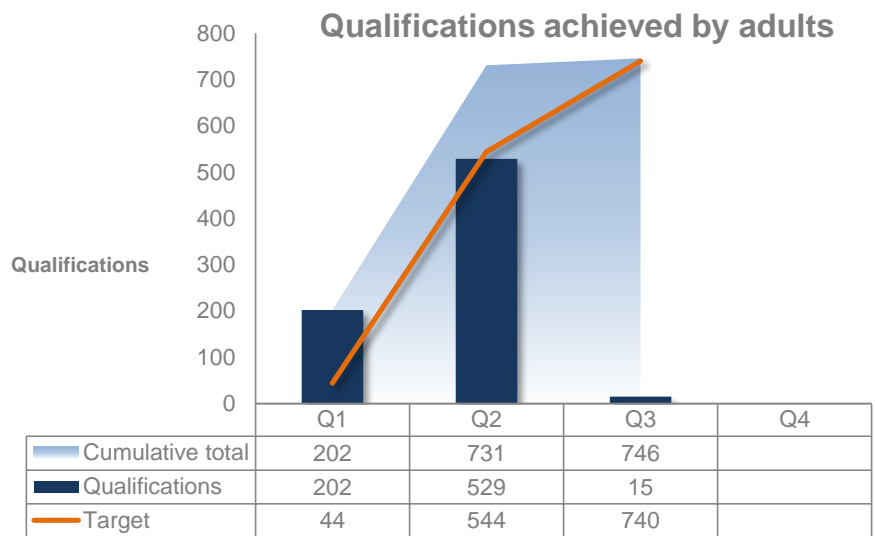
Number of qualifications achieved (Skills programmes, vocational training programmes, adult and community learning) through programmes supported by the council.
A higher number of qualifications achieved indicates a better performance

 Achieved

746
Qualifications
Cumulative Actual as at
December 2018



740
Qualifications
Cumulative Target as at
December 2018

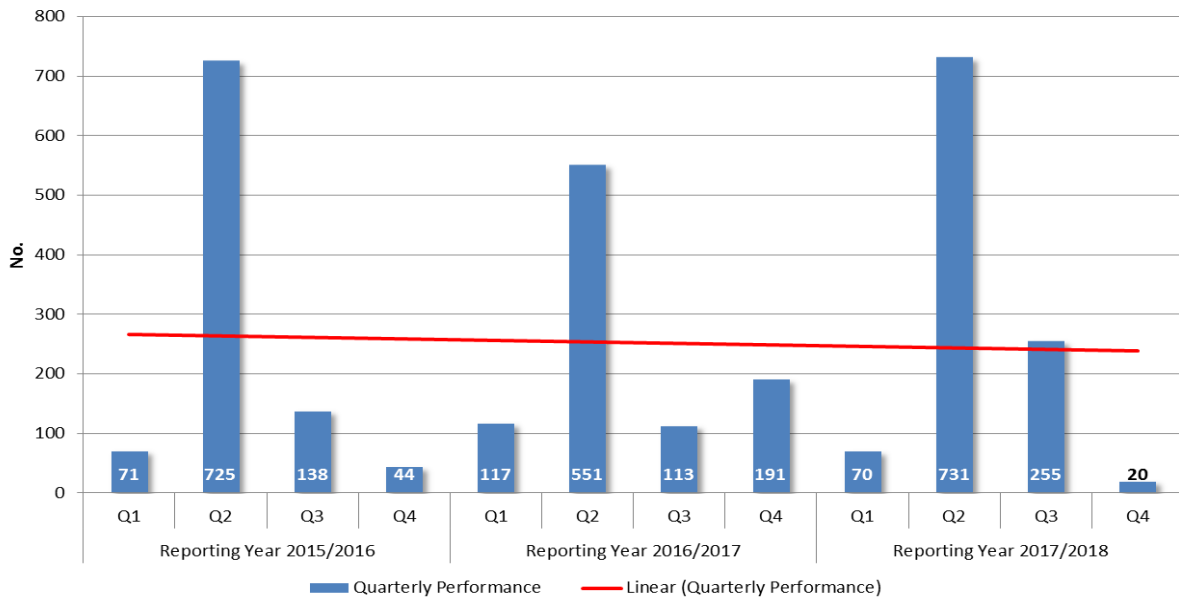


About the latest performance

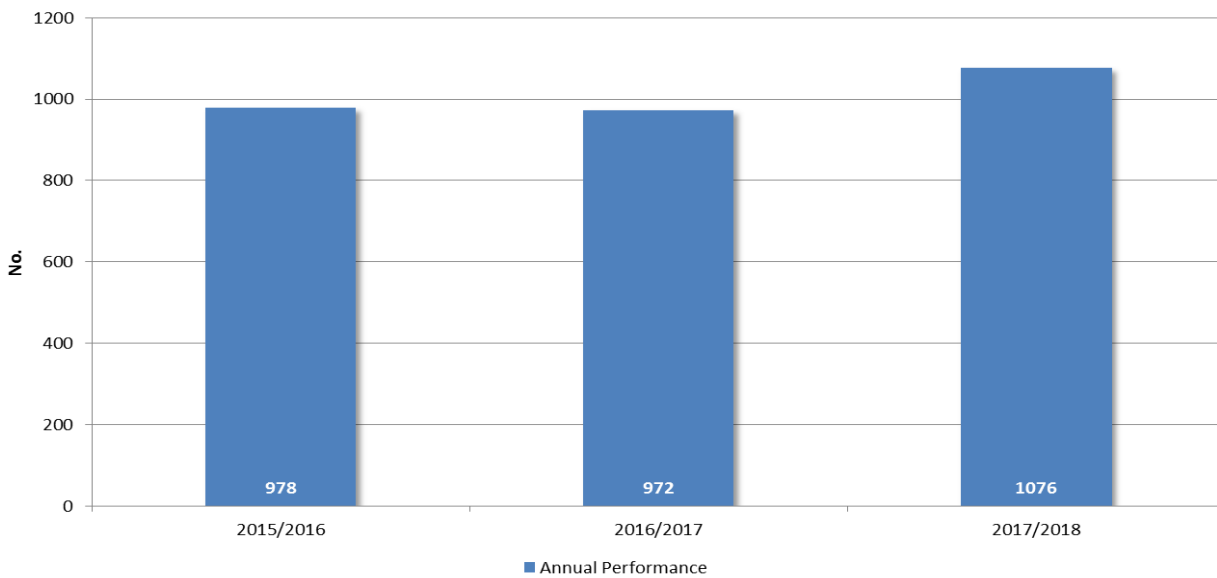
The Adult Learning qualification indicator has been slightly exceeded as a result of 6 learners taking their qualifications early in order to be eligible to apply for specific jobs. There continues to be high demand for the qualifications that the service delivers, ranging from GCSE English and maths to Food Safety, helping learners to progress into work. The annual target is 1,000 qualifications.

Further details

No. of Qualifications Achieved by Adults



**No. of Qualifications Achieved by Adults
Annual Performance**



About the target


The council commissions a series of training schemes which help individuals to gain skills. These training schemes are focused on the skills that employers need. Employers can understand an individual's skill level by the qualifications that they hold, hence the reason that we count the number of qualifications achieved.

About the target range

No target range has been set for this measure.

About benchmarking

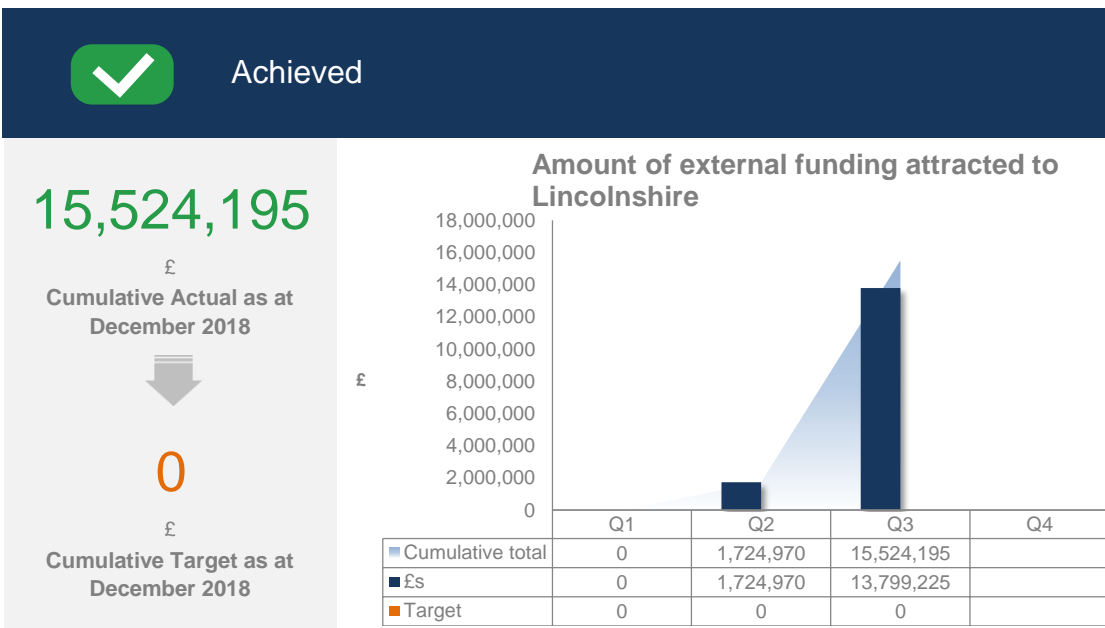
This measure is local to Lincolnshire and therefore is not benchmarked against any other area.

 Businesses are supported to grow

Jobs created as a result of the Council's support

Amount of external funding attracted to Lincolnshire

Amount of external funding attracted to Lincolnshire (including Greater Lincolnshire Local Enterprise Partnership and European Union funding programmes) by the council.
A higher amount of external funding indicates a better performance.

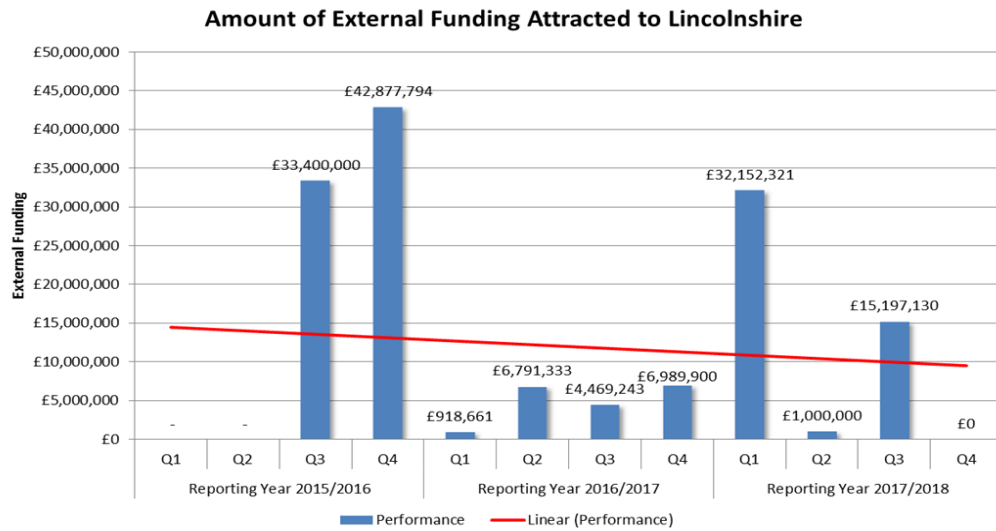


About the latest performance

There has been £13,799,225 of external funding attracted within this quarter. This has been achieved through 5 European Regional Development Fund projects which have been approved for grant of £13,043,100 (projects which help businesses to grow and a major scheme to increase the availability of broadband in our rural areas). Further projects are under appraisal and should be approved by the next quarter. There are no calls currently open but we anticipate a further call in Spring/Summer 2019 to take up remaining funds.

A further £756,125 of external funding has been achieved through 2 European Agricultural Fund for Rural Development projects that have been approved and contracted since the call closure in May 2018 – a bird food processing project and expansion of an animal feed scheme. Extension requests to our current European Social Fund programmes are being discussed at our next European Structural and Investment Fund Committee; if agreed this could contribute to either Quarter 4 of 2018/19, or the 2019/2020 Council Business Plan target. We are currently on track to achieve the year-end target of £18,891,735.

Further details



About the target

The target set is based on external funding bids submitted that are anticipated to be approved throughout the reporting year.

About the target range

No target range has been set for this measure.

About benchmarking

This measure is local to Lincolnshire and therefore is not benchmarked against any other area.

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