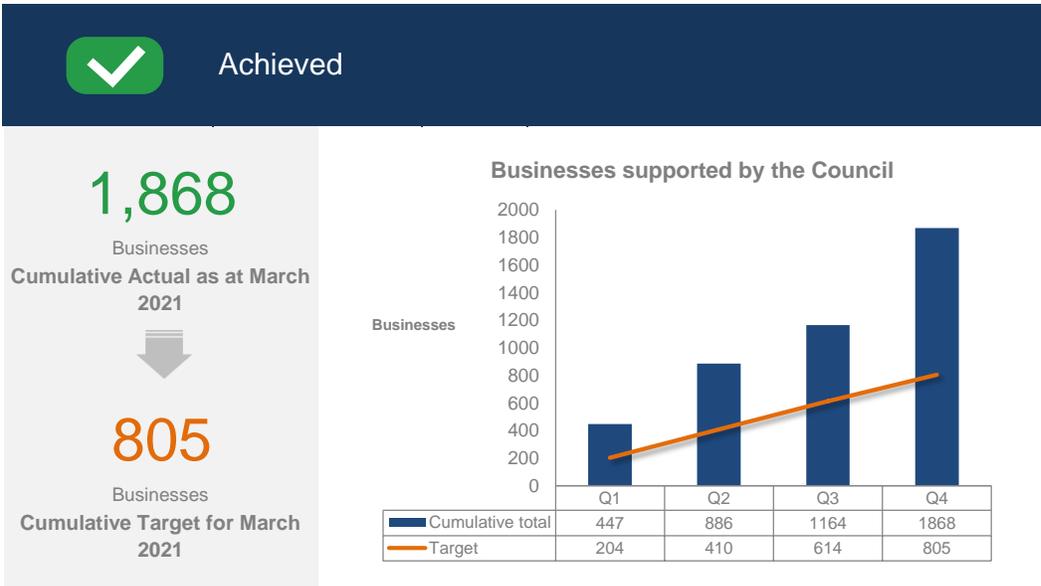


## Businesses supported by the Council

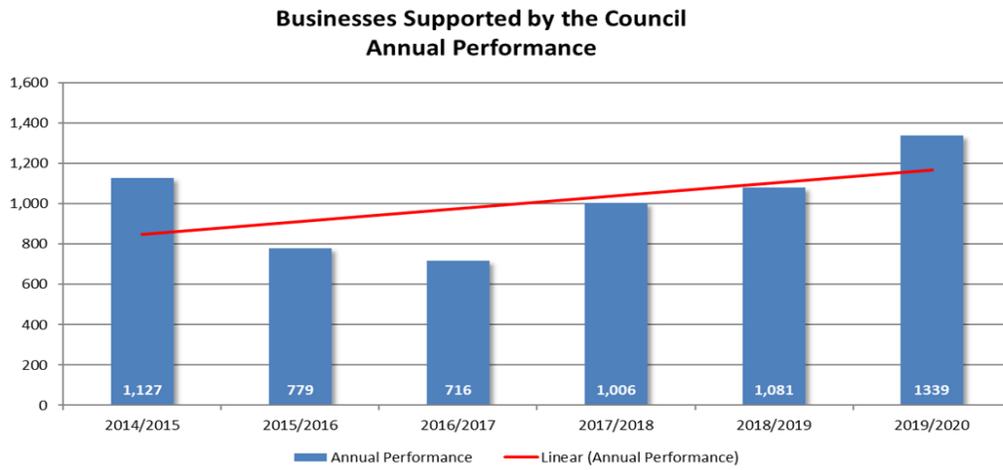
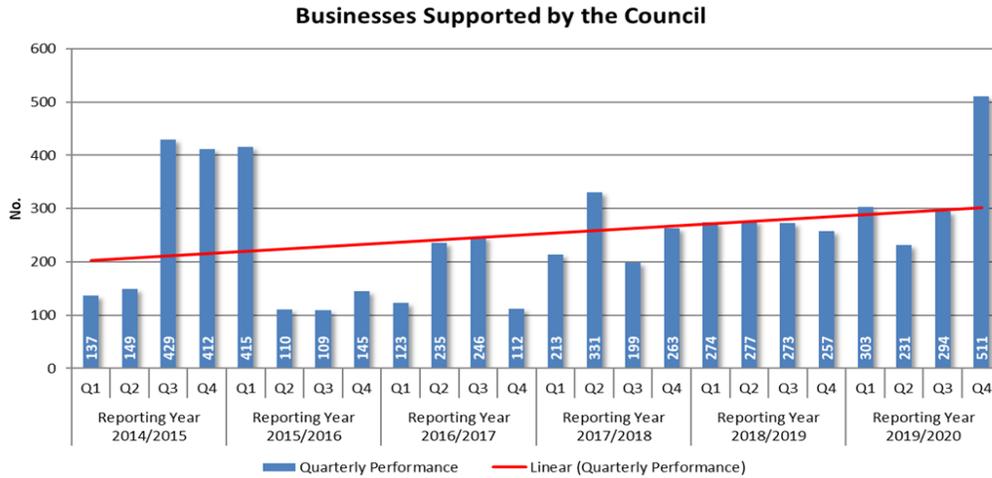
Number of businesses who receive direct support and advice from services the Council commission. The council commissions a series of programmes which help business leaders to grow their business. The businesses who receive support will grow, creating jobs and other opportunities (e.g. supply chain). A higher number of businesses supported by the Council indicates a better performance.



### About the latest performance

A total of 704 businesses were supported during Q4 resulting in a total of 1,868 for 2020/21, exceeding the target of 805. The Growth Hub continued to provide a range of vital business support services including providing advisory support, enabling grants and virtual workshops and events which saw 628 businesses supported. Further examples of the Growth Hub support include 212 businesses take part in Peer networks and 34 businesses attend the Greater Lincolnshire Manufacturing Network Industry 4.0 event on 09/02/21. The latter highlighted the tremendous industrial growth and opportunities for innovation in the manufacturing sector. Other support provided was from Team Lincolnshire (TL), who supported 72 businesses in Q4 through their Virtual Coffee Clubs. TL webinars also supported the wider TL business plan objectives and the South Lincolnshire Food Enterprise Zone (FEZ). Foreign Direct Investor Programme support meetings took place to support businesses on Covid-19 and leaving the EU. Finally a further 4 businesses across our Property Portfolio were helped with a variety of lease, rent and other support options.

Further details



About the target

Targets are based on previous years actuals. However, dependent on individual business needs, the level and type of support that businesses demand and seek during the course of a year may vary which will affect the performance of this measure

About the target range

The target range for this measure allows for a +/- 5% fluctuation against the target

About benchmarking

This measure is local to Lincolnshire and therefore is not benchmarked against any other area.

## Qualifications achieved by adults

Number of qualifications achieved (skills programmes, vocational training programmes, adult and community learning) through programmes supported by the council. The council commissions a series of training schemes which help individuals to gain skills. These training schemes are focused on the skills that employers need. Employers can understand an individual's skill level by the qualifications that they hold, hence the reason that we count the number of qualifications achieved.

A higher number of qualifications achieved indicates a better performance.

Although this measure is reported on a quarterly basis, the data that is published spans two academic years, 2019/20 and 2020/21



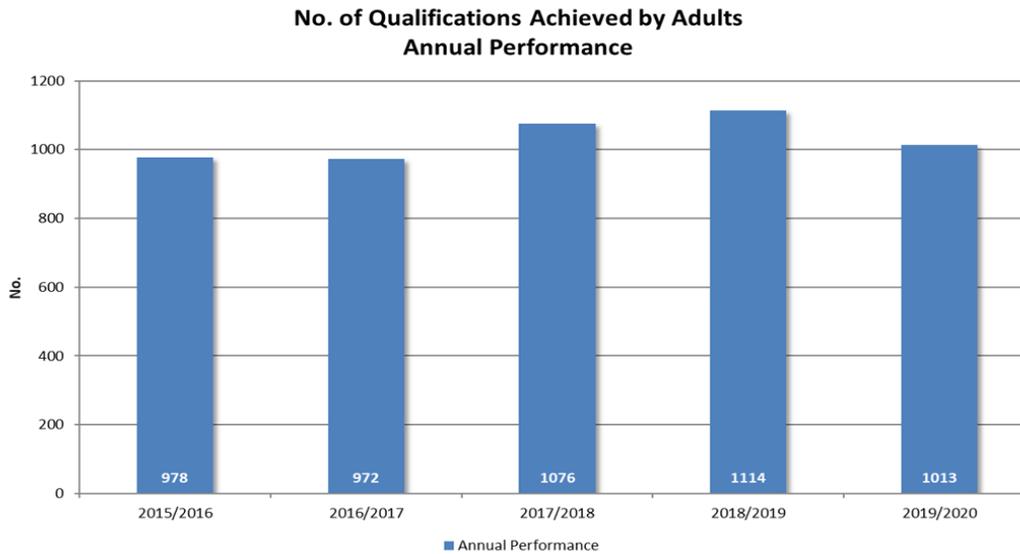
### About the latest performance

The number of qualifications achieved by adults in 2020/21 was 1,206 of which 540 were achieved in Q4. This means that the target of 1,000 was exceeded by 20% despite the negative impact that Covid 19 had on the ability to deliver learning as originally planned.

Supported by effective partnership working, both LCC and contracted providers were able to adapt their programmes and introduce new delivery methods that ensured a wide range of qualifications could be delivered across Lincolnshire. The introduction of online/distance learning was particularly effective with 34% of all qualifications delivered through that route. Of the qualifications delivered in classroom settings, 20% were delivered in Lincoln, 14% were delivered in Skegness/Mablethorpe, and 10% in Gainsborough. Throughout 2020/21 provision continued to be aimed at targeted learners with the effect that 47% of qualifications were achieved by male learners and 33% by learners with no, or low levels of prior attainment.

With a continued focus on supporting employability, the range of qualifications achieved in 2020/21 include 97 GCSE's or functional skills in English or maths as well as a further 46 English Speakers of Other Languages (ESOL) qualifications. In support of Lincolnshire's priority employment sectors, 185 qualifications related to construction, 62 to hospitality and 69 to accountancy and business administration. In relation to the wider care sector, 480 qualifications were achieved covering a range of subjects including health and safety, first aid in the workplace, paediatric first aid, mental health awareness and counselling.

Further details



About the target

Although qualification based courses will commence place during the Autumn Term (Q3), most of the actual results will not be received until January i.e. (Q4) at the earliest. Most qualifications are achieved in the Summer Term (Q1 and Q2), with the bulk being achieved at the end of the academic year (Q2). Qualifications achieved in Q3 include Summer Term resits and late results for the previous academic year.

About the target range

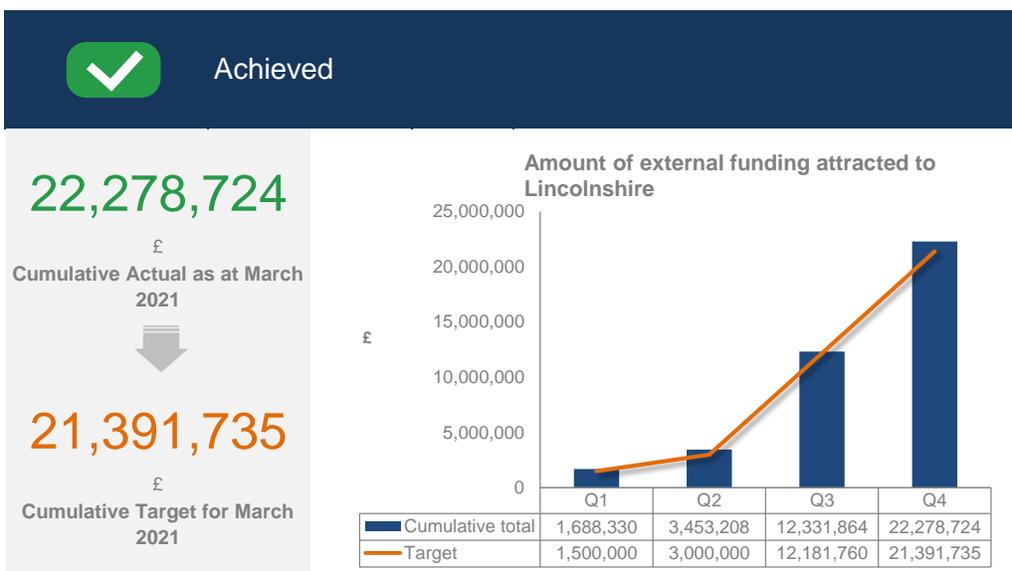
The target range for this measure allows for a +/- 5% fluctuation against the target

About benchmarking

This measure is local to Lincolnshire and therefore is not benchmarked against any other area.

## Amount of external funding attracted to Lincolnshire

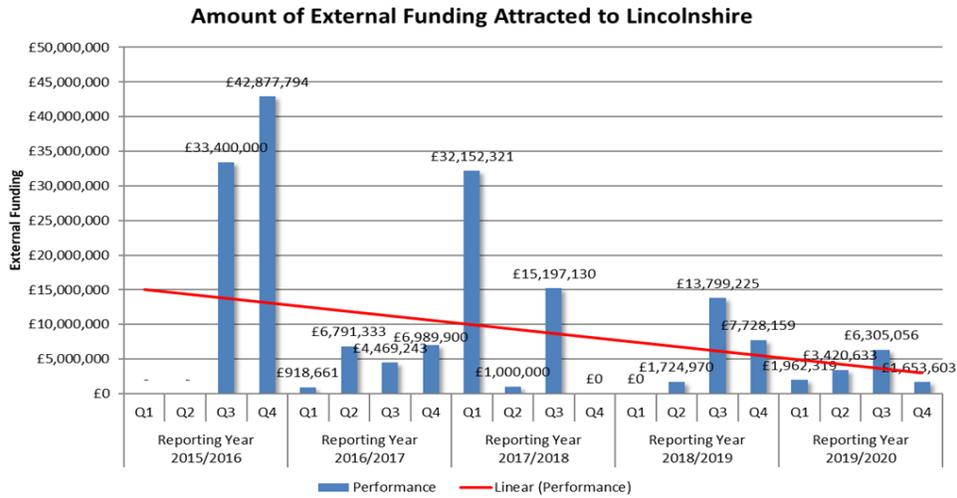
Amount of external funding attracted to Lincolnshire (including Greater Lincolnshire Local Enterprise Partnership and European Union funding programmes) by the council. A higher amount of external funding indicates a better performance.



### About the latest performance

The total external funding attracted to Lincolnshire for 2020/21 is £22,278,724, exceeding the target of £21,391,735, and includes £9,946,860 received in Q4. The quarterly breakdown is; £1,471,660 received through 8 European Agricultural Fund for Rural Development (EAFRD) projects: 4 Food Processing (£999,704), 3 Business Development (£390,596) and 1 Tourism Infrastructure (£81,360); £1,814,551 from European Regional Development Fund (ERDF) Business Lincolnshire Sustainable Business Growth 2 (BLSBG2) project accrued for April 2020 to March 2021; £292,768 from Business Energy and Industrial Strategy (BEIS) funding for Peer networks phase 1 and £6,367,881 was secured through the Getting Building Fund secured by the LEP for Lincolnshire.

Further details



About the target

The target set is based on external funding bids submitted that are anticipated to be approved throughout the reporting year.

About the target range

The target range for this measure allows for a +/- 5% fluctuation against the target.

About benchmarking

This measure is local to Lincolnshire and therefore is not benchmarked against any other area.